

CURRICULUM VITAE of Andrea Payaro

Name and Family Name Andrea Payaro
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Married with Anna Rita, one daughter.

TRAINING AND ACADEMIC ACTIVITIES

September 2013 – Today: Teacher of Supply chain management for Food Enterprises at University of Padua, Faculty of Agriculture.

Decembre 2009 –Today, Teacher of Warehouse Management and Supply Chain Management at University of Verona (Italy); Transilvania University – Brasov (Romania); Sofia University – Sofia (Bulgary)

April 2005-2011, Visiting Professor of Operations and Logistics Management at University of Padua.

April 2005-December 2011, Teacher of Logistics and Supply Chain Management at University of Padova, Faculty of Engineering.

2005, **Post-Doctoral Training** in Business Economics and Management, University of Padova.

2002: **Ph.D.** in Business Economics and Management, University of Padova.

1999: **Degree** in Management of Information Systems at University of Padova.

PROFESSIONAL QUALIFICATIONS

2006, **He's certified by European Logistics Association (ELA)** at Strategic Level. Certification number 063091.

AWARDS

2004, Best thesis of doctorate : Italian association of Logistics and Supply Chain Management (AIILOG).

PROFESSIONAL MEMBERSHIPS

Since 2008, teacher of Logistics organized by **Ministero delle Infrastrutture e dei Trasporti**, Roma.

Since 2003, Member of board of **AILOG**, Associazione Italiana di Logistica e Supply Chain Management, (Italian Association of Logistics and Supply Chain Management).

Since 2012 – **Member of ADICO**: Associazione Italiana per il Marketing, le Vendite e la Comunicazione.

Since June 2003, **Collaborator** with LARGO CONSUMO, review of marketing and economy, Milan.

OCCUPATION AND RESEARCH'S FIELDS

He's Consultant in medium-large enterprises. He manages projects of Lean Organization and lean manufacturing, warehouse management, supply chain management.

Research's Fields: Logistics, Supply Chain Management, Information Management Systems and models of Integrations, Sustainable Logistics and Reverse Logistics.

Since 2014 is teacher of Warehouse Management at **UNGSC - United Nations General Service Center – Logistics Base** of Brindisi.

He developed projects in medium large Italian enterprises:

Supply Chain Management: (**Komatsu Utility Europe S.p.A.- PD, Bluebox S.p.A.; Eurocryor S.p.A. – PD; Mediagraf S.p.A. - PD**)

Lean Manufacturing (**Bortoluzzi S.p.A.- BL, Meccanostampi S.p.A.- BL, Diab S.p.A.- BL, CBlade S.p.A.– PN, MTA S.p.A.– PD, F.Ili Campagnolo S.p.A. – VI, Tecnoeka S.r.l.– PD, Kronos S.p.A.- VR, Selco S.p.A. - PD, Bluebox S.p.A. - VE**);

Warehouse Management (**Gimi S.p.A.- PD, Rudy Project S.p.A.- TV, GiPlanet - PD, Fromm - VR, Euroviti S.p.A.- PD, Griggio – PD; Zapi S.p.A. – PD; Cartotecnica Postumia S.p.A. – PD; Clerprem S.p.A. - VI**)

Production planning and time cycle measurement (**GMP Metalmeccanica - PD, Galvanin S.p.A.- VI, Glass idromassaggi S.p.A.- TV, Oikos Paint S.r.l. - FC**);

Sales management – LEAN SERVICE (**Messer Italia S.p.A.- PD, Euroviti S.p.A. – PD; B&B Italia S.p.A.- VR, , Ongaro - VI, Rowan S.r.l.– VI, Qualitas S.r.l. - VI**).

Market researches and strategic marketing (**Gemata S.p.A., VI; Marcato S.p.A.- PD; Zincol S.p.A., PN; Clerprem S.p.A. – VI; Villa Caplet S.r.l. - VR**)

Project management (**Gruppo Piazzetta S.p.A.- TV; Atmosphera S.r.l.- PD, Bedeschi S.p.A.– PD, Elmo S.p.A. - PD**)

INTERNATIONAL PRESENTATIONS

December 2009, Technologies and regulations for Traceability Systems and the Management of Logistics Networks, Ministry of Foreign Affairs of the Republic of Belarus – Minsk.

November 2009, The Lean manufacturing and Warehousing, Business Management University of Sofia, Bulgaria.

May 2008, presentation of “Sustainable distribution: the city logistics of Padova” in the International Conference "Economy and Management Transformation", Timisoara, Romania.

June 2007, presentation of "A possible path to globalization" in the International Conference "Economic Integration, Competition and Globalization", Transilvania University of Brasov, Romania.

From February 2007, presentation of traceability systems and operation management in courses for managers at **Universities of Mosca (Russia), Minsk (Bielorussia), Chisinau (Moldavia) and Brasov (Romania), Sofia (Bulgaria)**.

September 2006, presentation of "Operations management" in a course for Russian Managers, Udine.

July 2006, "Traceability in the food sector. The state of the art in a north eastern Italian region". In the proceeding of Data Mining and Business Applications organized by Wessex Institute of Technology, Praha.

October 2004, "The role of ICT in the reverse logistics. A hypothesis of RFID implementation to manage the recovery process". In the proceeding of *e-Challenges 2004* organized by **European Commission**, Wien.

October 2003, Presentation of "The Role of Internet in procurement and fulfillment processes". In the proceeding of *e-Challenges 2003*, organized by **European Commission**, Bologna.

July 2001, "Distribution models in B2C e-commerce", In the proceeding of *6th International Symposium on Logistics: Logistics and the Digital Economy*, Salzburg.

International Articles

Payaro A., 2014, "Wastes and tools in the lean marketing strategy: an exploratory study in the Italian SMEs" in the proceedings of 2nd International Conference on Contemporary Marketing Issues – Athens.

Payaro A., 2006, "Traceability in the food sector. The state of the art in a north eastern Italian region". In the proceeding of Data Mining and Business Applications organized by Wessex Institute of Technology.

Payaro A., 2004. "Implementation of e-procurement and e-fulfillment processes. A comparison of cases in the motorcycle industry", *International Journal of Production Economics*, Vol. 89, No. 3, Pages 339-351.

Payaro A., 2004, "Integration of web-based procurement and fulfillment: A comparison of case studies", *International Journal of Information Management*, Vol 26, No. 3.

Payaro A., 2002. "Implementation of e-procurement and e-fulfillment processes. A comparison of cases in the motorcycle industry", in the proceedings *Twelfth International Working Seminar on Production Economics*, Igls, February.

Payaro A., 2001. "Distribution models in B2C e-commerce", in the proceedings *6th International Symposium on Logistics: Logistics and the Digital Economy*, Salzburg, 8-10 July 2001.

BOOKS

Payaro A. 2014, "Help. How to defend yourself against marketing and its strategies", Editrice Aras

Payaro A., 2012, "Si salvi chi può... dal marketing e dalle sue strategie", Editrice Aras.

Payaro A., 2008, "Organizzare il magazzino. Oltre 100 suggerimenti operativi, esempi e casi pratici per lavorare con efficienza", Esculapio Editrice (IV Edizione).

Payaro A., 2008, The first glossary of Logistics Italian-Bulgarian, with the collaboration of Dimitrov Pavel, Istituto Nazionale per il Commercio con l'Estero, Ministero e del Commercio Internazionale.

Payaro A., 2007, "Il cambiamento nella ricerca e sviluppo" e "I cambiamenti delle operations: la Lean Manufacturing" in *Le Imprese che Imparano*, a cura di M.Bortali, Franco Angeli.

Padua, May 2014

ANDREA PAYARO
